

Message Text

UNCLASSIFIED

PAGE 01 ALEXAN 00271 161139Z

71

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 COME-00 L-03 /021 W

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R 161200Z APR 76

FM AMCONSUL ALEXANDRIA

TO SECSTATE WASHDC 0162

INFO AMEMBASSY CAIRO

UNCLAS ALEXANDRIA 0271

E.O. 11652: N/A

TAGS: BGEN, EG

SUBJECT: BAUSCH AND LOMB

REF: ALEXANDRIA 0261

1. CONGEN HAS HALTED SALE OF SUNGLASSES, WHICH ORIGINALLY SCHEDULED FOR APRIL 20. FEES TOTALLY ESTIMATED \$29,800 WILL BE CLAIMED BEFORE SHIPMENT CAN BE RE-EXPORTED, BROKEN DOWN AS FOLLOWS: FINE PAYABLE TO MINISTRY OF COMMERCE OF 25 PERCENT OF VALUE OF SHIPMENT (\$20,000), FEE PAYABLE TO SALES COMMITTEE OF MINISTRY OF FINANCE OF 10 PERCENT OF VALUE OF SHIPMENT (\$8,000), STORAGE CHARGES (\$1,500), CLEARING FEES (\$200), LANDING AND STEVEDORING CHARGES (\$100). FIRST TWO AMOUNTS PAYABLE IN DOLLARS; OTHERS PAYABLE IN EGYPTIAN POUNDS.

2. CONGEN RECOMMENDS BAUSCH SEND REPRESENTATIVE TO ALEXANDRIA TO LOOK AFTER THEIR INTERESTS IN THIS CASE, OR APPOINT LOCAL REPRESENTATIVE TO DO THIS. IN PARTICULAR, STRENUOUS EFFORT SHOULD BE MADE TO OBTAIN REDUCTION IN FEES PAYABLE. (BARGAINING WITH OFFICIALS OVER FEES IS COMMON PRACTICE HERE.) CONGEN COULD ASSIST BY RECOMMENDING LICENCED CLEARING AGENT AND CHECKING ON HIS WORK. WHILE WE WOULD HOPE TO HELP GET BAUSCH BEST POSSIBLE DEAL, CONGEN DISCLAIMS RESPONSIBILITY IN EVENT BAUSCH DISSATISFIED. COST OF CLEARING AGENT WOULD BE \$200, LISTED ABOVE AS "CLEARING FEES." PLEASE ADVISE. ALSO, STILL NEED ANSWERS TO REFTEL QUESTIONS.

FICHTE

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